240 West 35 Street

NYC, NY 10001

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- To: All Institute Staff ~ Rasha Abd El Rasol
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Rasha Abd El Rasol

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Rasha Abd El Rasol (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
 - 3. I know the person to whom I should report.
 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Rasha Abd El Rasol

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for Rasha Abd El Rasol (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

Although the President retains primary supervisory responsibility for each, the President may delegate specific daily supervisory functions to specific Deans or specific Faculty Student-Services Associates or other administrative personnel or faculty members.

Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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- To: All Institute Staff ~ Anna Agarkova
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Anna Agarkova

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Anna Agarkova (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Anna Agarkova

Mission Statement

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2017 STAFF EVALUATION FORM With Job Description for Anna Agarkova (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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 - f) adjustment to surrounding culture and community,
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 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
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- To: All Institute Staff ~ Maria Flor Aizpun
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
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Please take a few minutes to:

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Maria Flor Aizpun

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Maria Flor Aizpun (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Maria Flor Aizpun

Mission Statement

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Maria Flor Aizpun (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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- To: All Institute Staff ~ Jenny Arbai
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Jenny Arbai

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

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B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Jenny Arbai (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Jenny Arbai

Mission Statement

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Jenny Arbai (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

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Andrey Armyakov

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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Interaction with students		
Interaction with teachers		
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Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Andrey Armyakov (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Andrey Armyakov

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2017 STAFF EVALUATION FORM With Job Description for Andrey Armyakov (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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- 8. posting student tuition payments to individual student payment records
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- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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- To: All Institute Staff ~ Naomi Avraham
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Naomi Avraham

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Naomi Avraham (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
 - 3. I know the person to whom I should report.
 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Naomi Avraham

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for Naomi Avraham (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

Although the President retains primary supervisory responsibility for each, the President may delegate specific daily supervisory functions to specific Deans or specific Faculty Student-Services Associates or other administrative personnel or faculty members.

Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
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 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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- To: All Institute Staff ~ Ana Cachafeiro Zazo
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Ana Cachafeiro Zazo

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Ana Cachafeiro Zazo (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
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 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Ana Cachafeiro Zazo

Mission Statement

Х

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Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

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2017 STAFF EVALUATION FORM With Job Description for Ana Cachafeiro Zazo (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

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Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

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- 20. preparing and emailing student attendance and arrears letters
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- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
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 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
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 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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- To: All Institute Staff ~ Caryn Davis
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Caryn Davis

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Caryn Davis (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Caryn Davis

Mission Statement

Х

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Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

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2017 STAFF EVALUATION FORM With Job Description for Caryn Davis (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

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Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Gladys Diaz-Gladys
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Gladys Diaz-Gladys

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

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- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Gladys Diaz-Gladys (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
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 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Gladys Diaz-Gladys

Mission Statement

Х

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Gladys Diaz-Gladys (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Leonila Dolina
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Leonila Dolina

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Leonila Dolina (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Leonila Dolina

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for Leonila Dolina (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

Although the President retains primary supervisory responsibility for each, the President may delegate specific daily supervisory functions to specific Deans or specific Faculty Student-Services Associates or other administrative personnel or faculty members.

Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Dilyara Engulatova
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

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- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Dilyara Engulatova

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Dilyara Engulatova (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
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Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Dilyara Engulatova

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- To: All Institute Staff ~ Leonardo Ferradino
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Leonardo Ferradino

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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This form summarizes current observations

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Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Leonardo Ferradino (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Leonardo Ferradino

Mission Statement

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- RE: 2017 Staff Evaluations With Job Description & Mission Statement

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Dante Ferraro

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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C. PERSONAL CHARACTERISTICS

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Resourcefulness		
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Capacity for further development		
Other - Positive Nature		

(continued ..)

for Dante Ferraro (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Dante Ferraro

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- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

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Chrisitan Gallardo

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(continued ..)

for Chrisitan Gallardo (...continuation)

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Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Ilya Gogin (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
 - 3. I know the person to whom I should report.
 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Ilya Gogin

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for Ilya Gogin (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

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Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Mary Helen Gomez-MaryHelen
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Mary Helen Gomez-MaryHelen

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
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- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Mary Helen Gomez-MaryHelen (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Mary Helen Gomez-MaryHelen

Mission Statement

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2017 STAFF EVALUATION FORM With Job Description for Mary Helen Gomez-MaryHelen

(...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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- To: All Institute Staff ~ Lyudmila Klavtsen
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Lyudmila Klavtsen

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

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Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Lyudmila Klavtsen (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Lyudmila Klavtsen

Mission Statement

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Lyudmila Klavtsen (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Ildelisa Lopez
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Ildelisa Lopez

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Ildelisa Lopez (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Ildelisa Lopez

Mission Statement

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2017 STAFF EVALUATION FORM With Job Description for Ildelisa Lopez (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Maria A. Machado
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Maria A. Machado

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
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Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Maria A. Machado (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Maria A. Machado

Mission Statement

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2017 STAFF EVALUATION FORM With Job Description for Maria A. Machado (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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- To: All Institute Staff ~ AnaDesiree Maldonado
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

AnaDesiree Maldonado

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for AnaDesiree Maldonado (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
 - 3. I know the person to whom I should report.
 - 4. I understand the standards by which the success of my work is measured.

Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member AnaDesiree Maldonado

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,.

Objectives The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for AnaDesiree Maldonado

(...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

Although the President retains primary supervisory responsibility for each, the President may delegate specific daily supervisory functions to specific Deans or specific Faculty Student-Services Associates or other administrative personnel or faculty members.

Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
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- To: All Institute Staff ~ E. Karina Rodriguez
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

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Please take a few minutes to:

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

E. Karina Rodriguez

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

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- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for E. Karina Rodriguez (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member E. Karina Rodriguez

Mission Statement

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for E. Karina Rodriguez (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
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- To: All Institute Staff ~ Ivelisse Rymer
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

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Please take a few minutes to:

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- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Ivelisse Rymer

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

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Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

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impact on your relations with students, faculty, and fellow staff members.

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Ivelisse Rymer (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Ivelisse Rymer

Mission Statement

Х

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Ivelisse Rymer (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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 - f) adjustment to surrounding culture and community,
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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Paul Schiffman
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Paul Schiffman

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Paul Schiffman (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Paul Schiffman

Mission Statement

Х

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Philosophy

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2017 STAFF EVALUATION FORM With Job Description for Paul Schiffman (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

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- To: All Institute Staff ~ Thomas S. Schwenke
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

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Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Thomas S. Schwenke

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

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A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
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Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Thomas S. Schwenke (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

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Χ_

Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Thomas S. Schwenke

Mission Statement

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2017 STAFF EVALUATION FORM With Job Description for Thomas S. Schwenke (...continuation)

Job Description: SUPPORT STAFF STUDENT-SERVICES ASSOCIATES & Faculty Student Services Associates

Student-Services Associates & Faculty Student Services Associates are supervised by the President, Dante V. Ferraro.

Although the President retains primary supervisory responsibility for each, the President may delegate specific daily supervisory functions to specific Deans or specific Faculty Student-Services Associates or other administrative personnel or faculty members.

Job descriptions for Faculty Student Services Associates and Student-Services Associates include responsibility to further the mission of the Institute by:

- 1. providing information to prospective students
- 2. assisting with enrollments
- 3. accurately maintaining records of student class, hour and program changes
- 4. providing clerical support to the faculty and administration
- 5. reviewing admissions files for completeness
- 6. collecting student retention and placement date
- 7. aiding in student transfer in and out activities
- 8. posting student tuition payments to individual student payment records
- 9. assisting in the orientation of new students
- 10. maintaining contact with students
- 11. providing new students with information on Institute policies, requirements and services
- 12. identifying and contacting students with poor attendance patterns
- 13. providing educational and personal advising and advice on good study habits
- 14. following up on student records
- 15. providing students with tuition payment receipts
- 16. checking teacher attendance sheets for completeness and timely submission
- 17. verifying teacher grade report forms for completeness and timely submission
- 18. reporting deficiencies in grade and attendance reports to the administration
- 19. preparing weekly student attendance and bi-monthly grade rosters
- 20. preparing and emailing student attendance and arrears letters
- 21. follow up receipt of transcripts
- 22. participating in the development and implementation of activities by all members of the Institute staff to assure ongoing student orientation provided including
 - a) adjusting to the course of study,
 - b) pre-enrollment orientation,
 - c) orientation after enrolling,
 - d) orientation initial period after starting classes,
 - e) ongoing mentoring and orientation activities,
 - f) adjustment to surrounding culture and community,
 - g) understanding immigration regulations and procedures,
 - h) understanding health and safety issues,
 - i) importance of medical insurance,
 - j) health and safety issues in and out of school.
- 23. performing such other functions as the Board of Directors or the President may from time-to-time deem necessary to promote the well-being of the Institute and its students in the furtherance of the Institute's mission
- 24. All Student-Services Associates & Faculty Student Services Associates assure that student admission eligibility requirements in the areas of documentation of prior education, information showing means of support for an academic term, I-20 copies, national identity document personal data page, etc. are included in each student's file.

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http://www.facebook.com/studentclub

- To: All Institute Staff ~ Irina Zatulovski
- From: Dante V. Ferraro, President
- RE: 2017 Staff Evaluations With Job Description & Mission Statement

Date: July 2017

There follows your 2017 Staff Evaluation Form With Job Description.

It is distributed to assure that each staff member:

- 1. understands their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured

This year, we would like to use the "Self-Evaluation" format when completing this form.

Please take a few minutes to:

- a) complete the attached form this week by making a brief, honest evaluation of yourself on the form in each of the areas listed and
- b) bring the completed form to Room One next week so we may discuss the evaluation and place a signed copy in your file in fulfillment of accreditation standards.

Many thanks.

STAFFER'S NAME: EVALUATION DATE: REPORT TO:

Irina Zatulovski

July 2017 Dante V. Ferraro, President Paul Schiffman, Student Services Dean

This form describes staff performance standards and monitoring controls. Together with Staff Job Descriptions, it allows each staff members to:

- 1. understand their duties and responsibilities
- 2. knows the person(s) to whom they should report and
- 3. understands the standards by which success in their work is measured.

Since your job requires significant public contact, job performance (as summarized below) is evaluated by observing how your:

- Work Skills
- Interpersonal Skills and
- Personal Characteristics

impact on your relations with students, faculty, and fellow staff members.

Suggestions for change and improvement are made through daily dialogue with supervisory personnel, periodic staff meetings and memoranda. Peer coaching is a heavily used training technique.

A. WORK SKILLS	Satisfactory	Needs Improvement	Not Applicable
Planning/organization			
Oral Communication			
Written Communication			
Use of Equipment			
Knowledge of Curriculum			
Familiarity With Procedures			
Other (specify)			

This form summarizes current observations

B. INTERPERSONAL SKILLS

Interaction with students		
Interaction with teachers		
Interaction with administrators		
Interaction with colleagues		
Interaction with public		
Other (specify)		

C. PERSONAL CHARACTERISTICS

Dependability		
Resourcefulness		
Attendance		
Punctuality		
Capacity for further development		
Other - Positive Nature		

(continued ..)

for Irina Zatulovski (...continuation)

COMMENDATIONS: exceptional areas of excellence

RECOMMENDATIONS: areas requiring improvement

- **NOTE:** Please sign the evaluation report indicating that you have discussed and read the evaluation. Your signature does not imply agreement with the evaluation. If you wish to comment on it, you may do so . Your comments will be attached to and filed with this evaluation.
 - 1. I have received a Job Description Summary Form.
 - 2. I understand my duties and responsibilities.
 - 3. I know the person to whom I should report.
 - 4. I understand the standards by which the success of my work is measured.

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Signature of Evaluator Dante V. Ferraro, President Date: July 2017 Signature of Staff Member Irina Zatulovski

Mission Statement

Х

The Spanish-American Institute's mission is to provide effective English language skills training to individuals.

Philosophy

The Institute believes that students are more likely to begin and to successfully complete English language training when English For Specific Purposes courses (i.e. courses in other areas that are premised on language learning while having other content are combined with ESL-Only courses,. Objectives

The Institute implements this philosophy through the establishment and maintenance of an effective faculty, the development of English For Specific Purposes business and computer courses as well as traditional ESL only courses, and the integration of a varied English as a Second Language course sequence.

The "Plus" courses of the ESL-Plus Course of Study have been reviewed within the context of English for Special Purposes (ESP) methodology and pedagogy. The curriculum components for the ESP courses have goals, objectives, and student learning outcomes that are premised on language learning while having other content.

2017 STAFF EVALUATION FORM With Job Description for Irina Zatulovski (...continuation)

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1.